



Choose your migration path



Azure options for VMware workloads

Choose one, or use a combination

Your organisation



Migrate VMware "as is"

- Retain VMware skills, familiar tooling
- Migrate quickly/datacentre exit, no application modifications required

- Use VMware technology stack on Azure for symmetry with on-premises
- VMware subscription licences included, no on-prem licence required

Azure VMware Solution (AVS)



Modernise to native Azure

- Leverage Azure and cloud skills
- Modernise with flexible IaaS and PaaS services

- Shift to Azure compute, storage, and networking infrastructure
- No VMware licences required

Azure IaaS and PaaS

Azure management and security services

VMware on Azure

Enable a secure, scalable solution with Azure VMware Solution



Built-in continuity, speed and scale with modern infrastructure



Leverage existing VMware skills and tools



Seamlessly modernise apps over time with Azure



Unmatched cost savings for Microsoft customers

Accelerate, Modernise, Simplify

Azure VMware Solution Total Economic Impact

Highlights

Nearly

\$400K

in avoided personnel effort
maintaining on-premises
infrastructure

Nearly

\$2M

in avoided overprovisioning,
refreshes, and
decommissioned
infrastructure spend

Over

75%

of application downtime
reclaimed

“Ever since we’ve moved to Azure VMware Solution, we’re saving thousands of dollars in hardware acquisitions per month, and potentially hundreds of thousands during the year.”

Director, IT cloud infrastructure, education industry



Accelerating the cloud journey with AVS



"Microsoft solutions are driving our digital transformation. Maximising security and lowering operating costs for existing applications is a critical part of the journey, and with Azure VMware Solution we were able to migrate these to Azure cost-effectively, easily, and quickly."

Juan Pablo Sanchez Gandur
Cloud Platform Manager
Avianca



"I can definitely say that Azure—and in particular Azure VMware Solution—is the right solution for us. It allows us to seamlessly move from on-premises to the cloud, thereby freeing up resources and capital investments that can be used where they are needed more."

Giorgio Veronesi
Senior Vice President of
ICT Infrastructure
SNAM



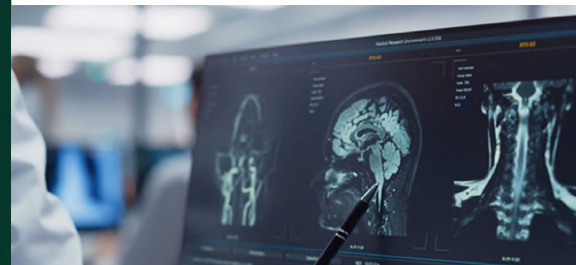
"Azure gives Sanofi the ability to easily scale workloads up and down as needed in dynamic ways."

Sam Chenaur
Vice President and Global
Head of Infrastructure
Sanofi



"What a game-changer for us. As a VMware house, we saw how easy it would be to move applications from VMware to Azure VMware Solution because it's bolted onto the back of Azure."

Rob Wilde
Platforms Manager
Nottinghamshire County
Council



Azure VMware Solution Availability

Azure VMware Solution
Now available in 24 regions



Azure IaaS
Now available in more than 60+ regions

Regional availability is subject to change.

<https://azure.microsoft.com/en-us/global-infrastructure/services/?products=azure-vmware>