

# D365 BUSINESS CENTRAL

ALL-IN-ONE BUSINESS MANAGEMENT  
SOLUTION FOR GROWING COMPANIES.



  
braintree

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A  Company

## A MODERN SOLUTION FOR CONTEMPORARY BUSINESSES

Microsoft Dynamics 365 Business Central is an Enterprise Resource Planning (ERP) solution – perfect for small businesses that have outgrown their existing accounting software, as well as growing medium sized businesses. At its core is the trusted, proven technologies we have all come to love - built for the cloud.

Connect your people and processes with a single, unified solution, so data can be quickly and easily shared with key people throughout your organisation.

With access to the most current, accurate data, you'll be equipped to make the most informed decision to propel your business forward. You are also able to automate workflows – boosting efficiency – and keep audit trails of all client interactions.

Specially designed to grow along with your business, D365 Business Central is fully-integrated with familiar Office tools like Outlook, Word, and Excel - and Microsoft CRM.

Extend Dynamics 365 Business Central to fit your industry or business needs with integrated add-on apps and manage growth using adaptable business applications, and a scalable database.

Automatically pull systems and processes together to manage financials, sales, service, and operations. Connect with 3rd party applications like payroll, banking, CRM, or industry-specific systems.

Whether you're connecting via your desktop, laptop, tablet, or phone, get the same powerful capabilities and rich functionality across multiple devices and operating systems.

TAILOR TO YOUR NEEDS



END-TO-END SOLUTION



WORK ON YOUR TERMS



## Why We D365 Business Central

STREAMLINE BUSINESS PROCESSES



PERFECTLY PAIRED WITH OFFICE



REAL-TIME DATA AND REPORTING



Automate business processes with workflows – and track cash flow and secure purchasing, credit authorisation, and vendor payment processes.

Create quotes, process orders, and submit invoices without leaving Outlook, access live data directly from Excel to update items, sales orders, and purchase orders, and amend quotes and invoices in Word.

Centralised, real-time data from across the business enables you to spot trends, prevent issues, and deliver great customer experiences.

D365 Business Central is packaged in two licensing models, namely Essential and Premium. Below is a breakdown of the functionality packaged into each of these licenses - enabling you to choose the best solution to suit your business requirements.

## ESSENTIAL LICENSING

### FINANCIAL MANAGEMENT

Automatically reconcile accounts to close and report on financials quickly and accurately - while maintaining compliance. Work with budgets in your general ledger accounts, set-up deferral template, keep track of fixed assets and receivables, keep audit trails, and manage multiple bank accounts across multiple currencies.

### CUSTOMER RELATIONSHIP MANAGEMENT

Prioritise leads, track customer interactions, and get guidance on best upsell, cross-sell, and renewal opportunities throughout your sales cycle. Record all contact information for all business relationships and integrate all of this information with sales orders, item availability and currencies.

### SUPPLY CHAIN MANAGEMENT

Manage sales and purchase orders across multiple locations, and integrate assembly items with sales, planning, reservations,

and warehousing. Use built-in intelligence to automatically calculate stock levels, lead times, and reorder points, ensuring you only purchase what you need. Also get recommendations on when to pay vendors, and prevent unnecessary or fraudulent purchases through approval workflows.

### PROJECT MANAGEMENT

Create, manage, and track projects against scope and budget. Develop, modify, and control budgets to ensure project profitability, manage resource levels, and make effective decisions with real-time insight on project status, profitability, and resource-usage metrics.

### OTHER

Switch languages for the client in real-time, define reason codes to enable user-defined audit trails, automatically retrieve Interstat information for statistics authorities, and synchronise your to-do items with your meetings, tasks, and contacts in Outlook.

## PREMIUM LICENSING

Premium Licensing contains all of the above functionalities, as well as the items listed below:

### SERVICE ORDER MANAGEMENT

Register after-sales issues, record and monitor service prices, track contract and warranty information, record response times, discount levels, and service history - as well manage field agents and filter according to availability, skills, and stock items.

### MANUFACTURING

Get a holistic view of inventory for efficient order fulfilment, track every item transaction and movement, and calculate and optimise manufacturing capacity and resources to improve production schedules and meet customer demands.

## WHY CHOOSE US

### YOUR TRANSFORMATIONAL EXPERTS WITH 25 YEARS OF EXPERIENCE

We have been transforming the organisational landscape and enriching our customers' lives digitally for over 25 years, with more than 150 customers across the breadth of Africa benefiting from our services. We have selected the very best transformational tools and technologies - that together with our experience digitally - unleash the power of your existing and new technologies, and processes.

### MOST EXPERIENCED MICROSOFT DYNAMICS COMPANY IN AFRICA

We have completed a host of projects - from full implementations and upgrades to advanced functionality, we have endured as the technology partner of choice with our clients.

### PROUDLY SOUTH AFRICAN

Born and bred in South Africa, we understand the unique challenges of running a successful business in our country, and have developed software and services specifically tailored to our local market.

### SUPPORT

Our team of experts are there to provide you and your team with the necessary training so that you can enjoy the full benefits of your new solution. Our support team will also be available 24/7/365 to ensure that you're always up and running\*.

\*Dependent on your requirements outlined in your SLA agreement.



#### About Braintree

Braintree have significant consulting and product capability; including Dynamics ERP, CRM, SharePoint, and Office 365. We are the largest Microsoft Dynamics company in Africa with over 25 years of successful implementations experience.

For more information, visit us online at [braintree.co.za](http://braintree.co.za), email [info.braintree@voxtelcom.co.za](mailto:info.braintree@voxtelcom.co.za) or call +27(0)11 455 6248

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#### About Vox

Innovation and insight combine in Vox, a market leading end-to-end integrated ICT and infrastructure provider and telecommunications company. From data to voice, as well as cloud, business collaboration and conferencing tools, Vox offers intelligent solutions that connect South Africans to the world, supporting entrepreneurs, customers and commerce, whilst practicing values of integrity, choice and service excellence in all of its dealings.