MICROSOFT DYNAMICS GP

ERP SOFTWARE DESIGNED TO GROW ALONG WITH YOU.

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TRANSFORMING BUSINESSES

Microsoft Dynamics GP is a comprehensive enterprise resource planning (ERP) solution that helps you gain greater control over your finances, inventory, and business operations. Designed for small-to-medium-sized businesses, it's easy to implement and use, and can be customised to your requirements.

Dynamics GP is all you need to manage your company's accounting, inventory, financials, sales, and business intelligence. All your data is available in the cloud, ensuring that you have access no matter where you are.

FOUNDATION CAPABILITIES

SERVICE-BASED ARCHITECTURE (SBA)
SBA supports the exchange of information between Dynamics GP and other applications, such as Microsoft products, third party applications and mobile applications, using common standards.

APPLICATION ACCESS CHOICE
Access the application using either the Windows Desktop Client or the Web Client. The Web Client enables secure access to Dynamics GP using a browser - enabling anytime, anywhere access. It also offers convenient identity management features such as single sign-on to Office 365 and other cloud-based applications that use Microsoft Azure Active Directory. The web client is fully HTML5 enabled and therefore available across all browsers and all platforms, including iOS.

ALL-IN-ONE DOCUMENT VIEWER
View related documents within one window, saving users time when searching for information pertaining to purchasing, sales or inventory documents.

DOCUMENT ATTACHMENTS
Track additional information related to transactions and contacts by attaching or scanning pictures, contracts, copies of invoices or other related information to records. In addition, reporting within Microsoft Excel extracts data and assists to provide users with more context.

FIELD LEVEL SECURITY
Apply passwords or block access to forms and Windows. You can also hide, lock, disable, or apply passwords to specified fields.

PROCESS SERVER
Move processor-intensive tasks off your staff's computers and onto dedicated process servers, avoiding costly slowdowns.

ROLE BASED SECURITY
Limit access to sensitive information, by role. Predefined roles come standard with Dynamics GP to help you get started quickly, and maintain segregation of duties to reduce risk.

SMARTLIST DESIGNER

Slice, dice and filter your business data to enable smarter, quicker decisions. Hundreds of SmartList templates are built into the application - edit them or build your own.

SOURCE DOCUMENT TRAIL

Track transactions throughout the system with source documents that connect documents together - giving users insight into where historical transactions flowed through the system.

SQL SERVER

Dynamics GP utilises Microsoft SQL Server technology including the Microsoft SQL Server database, Microsoft SQL Server Reporting Services, and Microsoft SQL Server Analysis Services. Database multi-tenancy reduces the number of SQL instances that may be required and simplifies the deployment – and a SQL View Builder enables fast and easier reporting.

TASKS AND REMINDERS

Work together by assigning and tracking tasks - also set up reminders that proactively inform you when specific incidents occur, such as customers going over their credit limit, short stock items, or payables due. Reminders are defined per user, so each user can get the reminders they need to be more proactive.

WORKFLOW

Provide structured steps and approvals of business processes through native workflows that can be modified easily to your unique business needs. Workflows currently supported are General Ledger Batch, Receivables Batch, Payables Batch, Vendor, Purchase Order, Requisition, General Ledger Account Maintenance, Project Expense, and so much more.
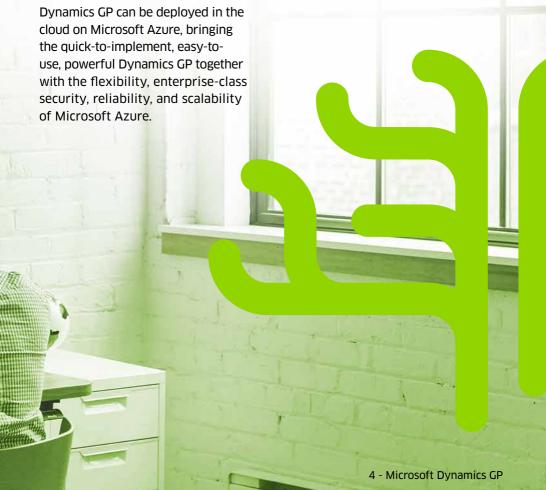
MICROSOFT OFFICE 365

Bundle Dynamics GP together with Office 365 to enhance productivity, collaboration, mobility and business intelligence. It interoperates with Office 365 functionality, such as document management and collaboration, Excel-based analysis, presence and instant messaging - and screen sharing through Skype for Business.

MICROSOFT AZURE

Dynamics GP can be deployed in the cloud on Microsoft Azure, bringing the quick-to-implement, easy-to-use, powerful Dynamics GP together with the flexibility, enterprise-class security, reliability, and scalability of Microsoft Azure.

MICROSOFT DYNAMICS CRM

Dynamics GP interoperates with Dynamics CRM to connect your business by sharing common data across front-and-back office teams. The Connector for Dynamics GP connects information for the most common touch points between these two systems, and additional connections can be added using the Software Development Kit (SDK).

FINANCIAL MANAGEMENT

ACCOUNT-LEVEL SECURITY
Allow users to enter, edit, and view information, based on the access granted for General Ledger accounts on a per-user basis.

ANALYTICAL ACCOUNTING
Create predefined criteria, such as region or profit centre, to analyse financial data, for greater reporting flexibility and extensibility.

BUDGETING
Track multiple budgets for multiple fiscal years in multiple currencies and general ledger accounts. Easily update and maintain budgets by leveraging Microsoft Excel to import and export - and get insight into your business by reporting budget verses actual by year, quarter or month. Keep an audit trail of who modifies a budget and when - to maintain control over your business.

CASH FLOW MANAGEMENT
Control, predict, and monitor cash inflows and outflows with views and forecasting tools customised to your requirements.

CUSTOMER/CREDITOR CONSOLIDATIONS
Have a complete view of your creditor and customer relationships by sharing information between your creditor and customer records.

MANAGE FINANCIAL OBSTACLES
Control your purchasing process with limited purchases through encumbrance posting. Locate and track budget information, query current or historical obstacles, and streamline period-end and year-end reporting processes.

FIXED ASSET MANAGEMENT
Track, analyse, and manipulate fixed assets. Depreciate them by calendar or fiscal year – and track depreciation for tax liabilities for the most common tax books.

GENERAL LEDGER
Easily copy and paste data from Excel or text into your general ledger. Maintain all financial journal entries and budgets with a double-entry accounting ledger, track non-financial data, like unit accounts, at general ledger level, and transfer account balances based on a variable account, by percentage or unit.

GRANT MANAGEMENT
Perfect for non-profit and public sector organisations, track funds more easily, demonstrate accountability, prevent overspending and help attract future funding by automating grant management processes.

INTERCOMPANY TRANSACTION MANAGEMENT

Track revenues or expenses incurred in one company, in other companies. View and void distributions of intercompany transactions from other companies.

MULTICURRENCY MANAGEMENT

Manage multiple currency transactions smoothly and efficiently with flexible, powerful multicurrency capabilities such as easy re-evaluation.

NATIONAL ACCOUNTS

Define a national account relationship between multiple customers to allow a payment received from the parent company to be applied across any of the child customers' payments. Credit documents can also be applied from the child customer to any other member of the national account.

MANAGE PAYABLES

Automate routine and complex accounts payable tasks with real-time statistical history, easy reconciliation, account control, payment scheduling, and check printing. Receive warnings when an open purchase order exists. Track creditor details including, but not limited to, multiple ship-to addresses, payment terms, credit limits, and creditor items.

CONTROL YOUR ACCOUNTS RECEIVABLE

Automate processes for invoices, receipts, finance charges, and statements - including the ability to analyse customer activity. Set up and maintain customer records including, but not limited to, credit limit, contact names, and aging balances.

REVENUE/EXPENSE DEFERRALS

Simplify deferring revenues or distributing expenses with the ability to make entries for future periods within General Ledger, Receivables Management, Payables Management, Sales Order Processing, Purchase Order Processing, and Invoicing.

BANK RECONCILIATION

Import your bank statements and create, manage, and reconcile from your checkbook ledger to the bank's account records through a single, automated process across multiple currencies – at any time.

CASHBOOK BANK MANAGEMENT

Attach unlimited checkbooks to your bank, make bank transfers, enter General Ledger, Receivables Management, and Payables Management transactions, post batches, and build deposits for your bank transactions.

SUPPLY CHAIN MANAGEMENT

INVENTORY MANAGEMENT
Use purchasing, inventory and sales data to determine when inventory will be available to sell - and ensure you always have the right inventory, at the right time to meet your customers' needs.

BILL OF MATERIALS
Increase productivity with fast, flexible tracking of components and sub-assemblies.

ADVANCED PICKING
Tailor pick routines to meet individual site's business requirements, bin or bay sequence, or method of operation - lowering overheads, reducing handling, and improving accuracy for both single and multi-site warehouse operations.

EXTENDED PRICING
Create flexible pricing options and rules for customers, including standard and personalised percentage-off, value-off, and net pricing options. Implement date-sensitive functionality for sales and promotions.

INVENTORY CONTROL
Keep track of inventory stock levels and costs, and set prices on a customer-by-customer basis to stay competitive, fulfill speed, and build loyalty. Sell items more efficiently using multiple costing methods, tiered pricing, alternate vendors, serial/ lot tracking - and use multiple locations and bins, with tracking reason codes for transfers and cycle counts, to accurately account for all inventory.

LANDED COST
Track and update the true cost associated with an inventory item and automatically assign or modify costs as items are received.

PO GENERATOR
Automate purchasing and use purchasing, sales, and inventory data to generate purchase orders.

PURCHASE ORDER MANAGEMENT

Automate purchasing and approval processes, flexible extended pricing, and blanket purchase orders. Receive partial shipments with discounts, landed costs and prepayments to better manage your purchasing and receiving process. With tolerance handling, receive items within a threshold percent of the purchase order for more flexible receiving and better purchase order management.

REQUISITION MANAGEMENT

Allow people to order materials needed to run the business, with the necessary approvals.

RETURNS MANAGEMENT

Generate returns from historical customer invoices, service calls, or manually. Return the item to the vendor or fix it within your company and automatically transfer items from the returns warehouse to the main warehouse.

SALES ORDER PROCESSING

Automate the sales ordering process and track quotes, orders, back orders, and invoices. Allow discounts per item and partial shipments, as well as receive suggested items for upsell opportunities and substitutions for out of stock inventory.

MANUFACTURING

MANUFACTURING SUITE
Delivers Capacity Requirements Planning, Engineering Change Management, Job Costing, Quality Assurance, Sales Configurator, and Sales Forecasting.

MANUFACTURING BILL OF MATERIALS
Manage materials, components, and assemblies, including costs, locations, and routing sequences, to deliver complete and consistent product information.

MANUFACTURING ORDER PROCESSING
Track and manage the entire cycle of order processing, including detailed production costs, work orders, routings, outsourcing, and work centre definitions.

MASTER PRODUCTION SCHEDULING
Use sales forecast data to form a single, comprehensive production schedule - and automatically create manufacturing orders.

MATERIALS REQUIREMENTS PLANNING
Ensure proactive planning, smart procurement decisions, and precise adjustments to production with flexible planning and analysis capabilities - in addition to viewing material requirements and vendor information.

PROJECT MANAGEMENT

PROJECT ACCOUNTING
Maintain tight control over project direction, costs, execution, and budget; support resources effectively; and ensure accurate billing and accounting through tight integration with financials, inventory, and accounts receivable.

PROJECT TIME AND EXPENSE
Capture, review, and approve project time sheets and expense reports, enabling prompt, accurate customer invoicing and efficient reimbursement for expenses.

FIELD SERVICE MANAGEMENT

CONTRACT ADMINISTRATION
Manage an unlimited number of contracts using flexible functionality that includes price books, profitability against service calls, and revenue recognition through five different methods.

DEPOT MANAGEMENT
Manage, track, and report on all parts, labour, and expense details - including spare parts and trunk-and-lot-tracked stock inventory.

PREVENTIVE MAINTENANCE
Forecast purchasing and scheduling requirements based on time in service or product usage. Coordinate and track open service requests with upcoming preventive maintenance activities.

SERVICE CALL MANAGEMENT
Track and update new and historical service calls against a contract, service warranty, and current inventory. Automatically track the time to execution, coordinate customer schedules, assign technicians, and escalate calls.

BUSINESS INTELLIGENCE AND REPORTING

BUSINESS ANALYZER
Gain powerful, role-specific insight with charts and graphs both inside of Dynamics GP client and outside through a companion application - plus perform tasks and collaborate with others. View SQL Reporting Services, Excel and Management Reporter reports from one central location, enabling you to access data wherever you are. Business Analyzer is optimised for tablets, and powered by Windows, iOS and Android platforms.

- ### MICROSOFT EXCEL REPORTS
  With over 300 built-in Excel reports connected directly to the data source, plus an Excel report builder, Dynamics GP offers a solid foundation to create reporting. Refreshable Excel reports provide easy and quick access to latest data.

- ### MICROSOFT DYNAMICS GP WORKSPACE
  Create and securely share executive dashboards showing financial, sales, purchasing and inventory information. Dashboards also enable users to drill back to Dynamics GP to analyse specific transactions.

- ### MICROSOFT SQL REPORTING SERVICES REPORTS
  Leveraging the power of SQL Reporting Services, Dynamics GP offers over 300 charts, graphs and reports. Create new reports without a developer and modify them to meet your unique needs.

MANAGEMENT REPORTER DESIGNER AND VIEWER USER

Create, distribute and analyse financial statements with Management Reporter. It also enables you to segment data according to your role, ensuring that you have all the information that you need, at your fingertips.

OPEN DATA PROTOCOL (OData)

OData is an ISO/IEC approved, OASIS standard that defines a set of best-practices for building and consuming RESTful APIs. It helps you focus on your business logic while building RESTful APIs - without having to worry about the various approaches to define request and response headers, status codes, HTTP methods, URL conventions, media types, payload formats, query options, etc. OData also provides guidance for tracking changes, defining functions/actions for reusable procedures, and sending asynchronous/batch requests.

POWER BI CONTENT PACK

Have a holistic view into your financial health with dashboards created using the Dynamics GP OData Service.

HOW TO BUY DYNAMICS GP

Regardless of how and where the software is deployed, you can choose to purchase your Dynamics GP licenses up front, or by paying a monthly fee – and by functionality, to ensure it meets your specific needs and budget.

DYNAMICS PERPETUAL LICENSING

With Dynamics Perpetual Licensing, you license the Dynamics GP Solution functionality, where access to that functionality is secured by licensing users.

SUBSCRIPTION LICENSING

Subscription Licensing on the other hand, is designed to help keep your upfront cost to a minimum through a "per-user per-month" licensing fee. This will help you get started with a low initial cost while leveraging the built-in functionality and rapid start tools.You also have the choice of concurrent-user types, i.e. Limited User, Full User, Self-Serve User, and the option to give these users access to advanced functionality through the "Extended Pack".

THE STARTER PACK

This pack offers you core financials and distribution functionality, plus three full user licenses for a fixed fee.

THE EXTENDED PACK

This pack enables you to integrate core financials and distribution management with broader functionality extensions, such as:

- Manufacturing to support and control the creation of goods,

- Field Service and Project Accounting to support managing and billing jobs for professional services, construction and other unique needs,

- And, advanced forecasting and budgeting for greater control of your finances.

CUSTOMISATION PACK

This pack provides you with access to the tools required to make deep integrations with other products, and to make customisations that extend the application to meet your specific business needs.

WHY CHOOSE US

YOUR TRANSFORMATIONAL EXPERTS WITH 25 YEARS OF EXPERIENCE

We have been transforming the organisational landscape and enriching our customers' lives digitally for over 25 years, with more than 150 customers across the breadth of Africa benefiting from our services. We have selected the very best transformational tools and technologies - that together with our experience digitally - unleash the power of your existing and new technologies, and processes.

MOST EXPERIENCED MICROSOFT DYNAMICS COMPANY IN AFRICA

We have completed a host of projects - from full implementations and upgrades to advanced functionality, we have endured as the technology partner of choice with our clients.

PROUDLY SOUTH AFRICAN

Born and bred in South Africa, we understand the unique challenges of running a successful business in our country, and have developed software and services specifically tailored to our local market.

SUPPORT

Our team of experts are there to provide you and your team with the necessary training so that you can enjoy the full benefits of your new solution. Our support team will also be available 24/7/365 to ensure that you're always up and running*.

*Dependent on your requirements outlined in your SLA agreement.

About Braintree

Braintree have significant consulting and product capability; including Dynamics ERP, CRM, SharePoint, and Office 365. We are the largest Microsoft Dynamics company in Africa with over 25 years of successful implementations experience.

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About Vox

Innovation and insight combine in Vox, a market leading end-to-end integrated ICT and infrastructure provider and telecommunications company. From data to voice, as well as cloud, business collaboration and conferencing tools, Vox offers intelligent solutions that connect South Africans to the world, supporting entrepreneurs, customers and commerce, whilst practicing values of integrity, choice and service excellence in all of its dealings.